Sheehan Genetics
Australia Pty Ltd

“Next Generation”
*table grape varieties*

**We offer:**

**USA Sheehan Collection**

13 varieties, bred in the US.
Currently being commercialised

**The Australia-bred Collection**

10 varieties, bred in Australia.
First vines available in 2018

**For more details contact**

Russell Soderlund (Program Administrator)
Email sga.russell@outlook.com
Phone 0400 117 360

sheehangenetics.com.au
Why is Australia’s grape industry better?

Even our red grapes are green
Australia is widely recognised as a ‘clean and green’ producer of fruit and vegetables. As an island nation, Australia is geographically isolated from other grape producing countries and thus naturally protected from exotic pests and diseases. Working in partnership with the Department of Agriculture * Water Resources (DoAWR), the Australian table grape industry ensures access to high health planting material.

Best practices. Better grapes
Research and development are key to enhancing production information. Linkages between Australian and international researchers have ensured Australian growing techniques are well placed in the global table grape industry. Quality standardisation of growing practices is delivered through technology transfer to enable growers to produce a high quality fruit.

Being wise with water
Effective irrigation techniques result in efficient water management that is integral to sustainable horticultural production. Over 90% of Australia’s table grape plantings are drip irrigated, with less than 10% plantings under sprinkler irrigation. Growers continue to invest in best environmental practices through state and national sustainability programs and incentives.

Grape environment for growing
Quality fresh Australian grapes are produced in a pristine, clean environment and grown under environmentally friendly and socially responsible practices. The industry has adopted the Integrated Pest Management (IPM) system, employing a wide range of tactics to reduce the use of chemicals. It also gives consumers the confidence of knowing fresh Australian grapes meet international food safety standards as growers meet requirements determined by the Maximum Residue Limits (MRL’s).

Major Growing Regions

1,000
GROWERS
Australia wide

10,000
HECTARES
of grapes

180,000
TONNES
produced

1,000
GROWERS
Australia wide
Aussie grapes across the globe

Australian table grape growers have earned a strong reputation as reliable suppliers of fresh sweet grapes of a high standard.

In 2016, Australian table grapes were the leading horticulture export industry with close to 115,000 tonnes and $400 million of Australian grapes exported to 52 countries around the globe. This equated to 65% of the total production.

The value of the industry continues to grow with increased demand in northern hemisphere markets from countries seeking fruit all year round. As a southern hemisphere producer, Australia is an ideal counter seasonal supplier.

Asia is the primary export region due to the close proximity to Australia. China, Hong Kong, Indonesia, Vietnam, Singapore, Malaysia and Thailand account for over 80% of Australia’s exported grapes.

Aussie grape export varieties & availability

Australia produces a considerable number of table grape varieties for the export market. These are a combination of both traditional varieties including Crimson Seedless, Thompson Seedless and Red Globe, as well as new and exciting varities such as Cotton Candy and Sweet Sapphire.

When choosing Australian grapes you may find some green (or white) varieties with a golden yellow hue. These grapes have been left on the vine for a longer period of ripening.

Also look for the silvery white coating on red and black varieties. Although not as noticeable on green/white varieties this coating is a natural bloom that protects the fruit’s freshness. It wears away with handling and time stored.

<table>
<thead>
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<th>Export Varieties</th>
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</table>
When placing an order for Australian table grapes, importers need to provide the following information:

The Department of Agriculture (DoA) facilitates the export of Australian agriculture and food products. DoA provides information and inspection and certification services to ensure exports of Australian table grapes meet the requirements of overseas authorities.

The industry's reputation for quality grapes combined with a long season has seen increasing volumes of fruit sent to new overseas markets.

- **Product**
  - **The grape variety** (e.g., Crimson Seedless)
  - **Size and quality**
    - XXL - Biggest size
    - XL - Average size
    - L - The smaller fruit
  - **Packaging option**
    - Loose pack
    - 850-1,000g bunch bags in carton
    - Cardboard or Polystyrene

- **Timing**
  - Timing will be dictated by the variety and availability of grapes
    (for variety types, please refer to the Australian Table Grapes Varieties Table or speak to your exporter)
  - Australia’s table grape season is November through to May. The Peak export period is from January to May.

- **Quantity**
  - 9kg carton or polystyrene (by weight)
  - 10kg carton (by weight)

- **Freight**
  - **Sea freight** (Shipping container)
  - **Air freight** (AV)

Australia has the proximity advantage in terms of achieving shorter shipping time relative to competitors such as Chile. Fresh Australian grapes can arrive in Asia in as quickly as 16 days. Australian table grapes shipped to the Indian subcontinent and the Middle East arrive within 18-23 days, while shipments to Europe may take 26-32 days.
DOMESTIC ROAD TRANSPORT NETWORK DRY & PROJECT
Adelaide / Brisbane / Melbourne / Mildura
Perth / Sydney

MERBEIN TO MELBOURNE PORT - 3 TIMES A WEEK
Dry and Temperature-sensitive Containers "Cold Chain" Management. Warehousing and AAO’s to support Imports and Exports.

HUBBED THROUGH OUR NEW FACILITY IN TULLAMARINE
Dry and Perishable, Coolrooms and Warehousing, IATA Approved, Packing, Documentation and AAO’s.

TRISTATE HINTERLAND TO THE WORLD FOR REEFER
Dry Export and Imports, Customs Clearance, Bookings, Documentation and AAO’s.

FOR 100 YEARS WAKEFIELD TRANSPORT HAVE CARRIED THE PRODUCTS OF SUNRAYSSIA, BOTH CHILLED AND AMBIENT, TO DOMESTIC AND INTERNATIONAL MARKETS.
The Cirillo family have been involved with different aspects of the grape industry for four generations. The family starting out growing dried raisins until 1980, when the family transitioned into the growing of table grapes.

In the 90’s the family extended its business to the exportation of table grapes internationally. Now they are one of the leading growers and exporters in Australia. The business handles all types of fresh fruit, but still with a clear focus on table grapes.

V&P Cirillo & Sons work with a great group of loyal growers, who are export driven and share a common focus on quality. We pride ourselves on having great quality produce.

We possess all the capabilities of a large company, with the vital values that only a family operated business can offer.

For further information contact Anthony Cirillo

Telephone: +61 4 1939 1330
Mobile: Anthony +61 4 1939 1330
         Jake +61 4 3457 9749
         Bruno +61 4 0733 6213

Email: aquilaproduce@gmail.com

ALBYFARMS PRODUCE Pty. Ltd.
A family owned and operated business which has been going for over 40 years.

Table Grape & Avocado Growers / Exporters

What separates the brand ‘Alby’s Grapes’ from the rest is the fact that all the fruit is picked fresh, packed & shipped to order. This ensures that the customer is receiving fresh grapes that have the maximum shelf life. A fresh tasting, fantastic looking product!

For further information contact Robert Albanese

Telephone: +61 3 5 263 534
Mobile: Robert +61 427 428 007
         John +61 419 504 364

Email: albyfarm@albyfarm.com.au
       robert.albyfarm@gmail.com

www.albyfarm.com.au

CURRENTLY EXPORTING

- Menindee Seedless
- Ivory Seedless
- Thompson Seedless
- Great Green Seedless
- Krissy
- Crimson Seedless
- Red Globe
- Melody Seedless

CURRENTLY EXPORTING

- Menindee Seedless
- Flame Seedless
- Red Globe
- Thompson Seedless
- Crimson Seedless
- Autumn Royal
- Calmeria
Currently Exporting

- Red Globe
- Crimson Seedless
- Calmeria
- Thompson Seedless
- Menindee Seedless

The Scopelliti family has their origins in the farming district of Sunraysia, which is located in the far north-west of Victoria. Paul Scopelliti (Senior) settled in the district in the early 1950’s after migrating from Italy. He soon established himself as one of the districts most successful and profitable growers of fruit and vegetables.

Over the years, with the help of his six sons and wife, Paul Scopelliti acquired substantial land-holdings in the Sunraysia district.

Since first establishment the Company has diversified its product range and offerings and expanded into more markets with more acreage. With Suppliers and distributors locally, nationally and even globally including UK, US and Asian continents as of recent times.

With investments in technology, such as effective waste management, and growth assistants such as Shade Net Coverings over crops, to deliver more fruit at a higher grade and top quality whilst contributing to the environment helping to be eco-friendly.

For further information contact Paul Scopelliti

Telephone: +61 3 5024 7644
Mobile: +61 4 1739 5965
Email: paul@belvederefruit.com

www.belvederefruit.com

Currently Exporting

- Menindee Seedless
- Flame Seedless
- Ralli Seedless
- Thompson Seedless
- Midnight Seedless
- Crimson Seedless
- Red Globe
- Autumn Crisp
- Calmeria
- Autumn Royal
- Adora Seedless

Costa is Australia’s leading grower, packer and marketer of premium quality fresh fruit and vegetables. Known around Australia – and throughout the world – for producing red, white and black grapes of exceptional quality.

Sun World® brand proprietary varieties:

- MIDNIGHT BEAUTY® brand black seedless grapes
- AUTUMNCRISP® brand white seedless grapes
- ADORA SEEDLESS® brand black grapes

For further information contact Brian Ceresa

Telephone: +61 3 8363 9077
Mobile: +61 419 535 241
Email: brian.ceresa@costagroup.com.au

www.costagroup.com.au
Currently Exporting

Crimson Seedless
Autumn Royal
Red Globe
Menindee Seedless
Thompson Seedless
Other new varieties

Fruittree Trading Pty Ltd is an exporting and table grape producer company, which own 250 hectares (600 acres) of table grape vineyards and a packing house in the Sunraysia region.

We are proud and passionate in growing and delivering premium quality table grapes to the world. The packing house is strategically established in close proximity to all our vineyards, which allows us to harvest and store the table grapes within a very short time.

While we do export table grape to many countries, including Japan, Thailand, Vietnam and China, that our main strength is in the Asian market.

Our goal is providing the very best produce via a quality controlled supply chain. We also pay close attention to our consumers and listen to what they want so we can continue to improve our production and bring the best Australian table grapes to the world.

For further information contact Vincent He

Telephone: +61 3 5025 1055
Mobile: +61 4 2090 9880
Email: vinhe@fruittreetrading.com

www.fruittreetrading.com

Currently Exporting

Crimson Seedless
Autumn Royal
Red Globe
Menindee Seedless
Thompson Seedless
Other new varieties

As 4th generation table grape growers, with over 500 acres of successfully developed new acreage and facility expansion, Thomas and Cossy Marciano are continuing the family legacy originally built by Don Marciano in 1965.

Our objective, as Grape Innovation, is to grow quality assured table grapes to the consumer. As a company with experienced and reliable employees, we are determined to follow in the footsteps of our parents to successfully continue the growth of our empire with our distributors needs. With consistency and variety we strive to ensure our suppliers are proud to put our product and brand on their shelf. Equipment and facility upgrades enable us to meet the demands of our suppliers and consumers.

For further information contact Thomas & Cossy Marciano

Mobile:  Thomas +61 428 245 410
          Cossy +61 427 257 379
Email:    thomas@grapeinnovation.com.au
          cossy@grapeinnovation.com.au

www.grapeinnovation.com.au
GrapeCo Australia is a quality focused farming enterprise, vertically integrated Growing, Marketing and Logistics company. With a vast variety range we pair premium quality variety’s to key importers and retailers throughout Asia and World.

GrapeCo Australia is committed to providing premium service with all dealings and communications responded to promptly. Our premium heritage of table grape production stems back to over 50 year with 3 generations of the Caia Family carrying tradition. We have built purpose built warehouse facilities which cater for fruit precooling, palletising, on shore cold treatment facilities and large distribution cool rooms along with temperature controlled loading docks means our cold chain is superior to get the product from paddock to customer in prime condition.

For further information contact Adrian Caia  
Telephone: +61 3 5048 5011  
Mobile: +61 400 856 475  
Email: admin@grapecoaustralia.com.au  
Facebook: Grape Co Australia  
Instagram: grapecoaustralia  
www.grapecoaustralia.com.au

Hannay Douglas Pty Ltd was founded in 1993 by Alastair Scott who is the Managing Director. Since Establishment, exports have grown from supplying N.Z to include S.E. Asia, N.E. Asia and the Middle east, which has required the selective development of our supply base to satisfy increasing export. Our “state of the art” Cold Storage and export Loading complex ensures food safety and cold chain requirements of foreign sales wholesalers and Supermarkets chains can be addressed. Best practice handling procedures are in place with HACCP, WQA and Fresh Produce Import/Export Australian Quarantine Inspection service(DOA) accreditations.

For further information contact:
Alastair Scott - Phone: +61 4 1999 9791  
Email: alhs@hannaydouglas.com.au  
Zac Vuksic - Phone: +61 4 1976 0860  
Email: zac@hannaydouglas.com.au  
Carol Pan - Phone: +61 4 0273 0311  
Email: carol@hannaydouglas.com.au  
Dannielle White - Phone: + 61 4 2227 6886  
Email: dannielle@hannaydouglas.com.au  
Office Phone: +61 7 3426 5600  Office Fax: +61 7 3426 5699  
www.hannaydouglas.com.au
Lee McKeand Produce is one of Australia’s oldest agribusiness companies, established in the 1930s. Today they are one of Australia’s most diversified and progressive shippers of fresh fruits and vegetables to the world. They are proud of their history and experience, but these days their reputation is more defined by their quality produce and attention to detail. Their team’s extensive product and market knowledge allows them to provide an exceptional level of service to customers in more than 30 countries around the world.

Product range shipped under Sunflower, Full Moon and Gloria brands include – grapes, oranges, mandarins, apples, pears, cherries, nectarines, plums, peaches, melons, onions and carrots.

For further information contact Peter Ingham

Telephone: +61 3 9521 1350
Mobile: +61 4 0735 0710
Email: peteri@mckeandproduce.com.au
WeChat: lmkproduce
WhatsApp: +61 4 0735 0710
www.mckeandproduce.com.au

Harrowsmiths International is a family owned organisation, established in 1988, with a long standing reputation of excellence and incomparable service to a growing international market.

Our experience and dedicated team is committed to providing quality and creating value for both suppliers and buyers of horticultural produce.

Our suppliers are selected for quality and a commitment to the export market. They are predominately family-owned and managed operations, ensuring that their fruit is grown and packed to a high standard and consistent quality. We work with our customers to understand their product requirements and set our quality specifications with our growers.

For further information contact Alistair Brown

Telephone: +61 7 3892 5703
Mobile: +61 4 1848 4712
Email: sales@harrowsmiths.com.au
www.harrowsmiths.com.au

CURRENTLY EXPORTING

- Red Seedless
- Black Seedless
- White Seedless

CURRENTLY EXPORTING

- Ralli Seedless
- Flame Seedless
- Magic Seedless
- Thompson Seedless
- Crimson Seedless
- Autumn Royal Seedless
- Melody Seedless
- Red Globe
- Calmeria
- Red Emperor
Lucca Estate is a 3rd generation family owned table grape property in the Sunraysia Region. That produces quality table grapes for the Asia market.

We are accredited quality assurance growers. The varieties we grow are Ralli Seedless, Crimson Seedless, Midnight Beauty and Sweet Sapphire. Our aim is to continually grow quality export table grapes and to meet market demands.

For further information contact Vince Dimasi

Telephone: +61 3 5025 6273
Mobile: +61 4 2725 6211
Email: vcdimasi@outlook.com

CURRENTLY EXPORTING
- Ralli Seedless
- Midnight Beauty
- Crimson Seedless
- Sweet Sapphire

Lucca Estate

We are located in Cardross Victoria, Australia and have been growing table grapes since 1997, we have 150ac of table grapes that we export, we specialise in crimson seedless for the china market as our harvest is early in January so is attractive to china market.

It is our passion to grow table grapes and try to produce the sweetest and best colour possible for our buyers all around the world.

For further information contact Anthony Lenzi

Mobile: +61 408 134 149
Email: anthony.lenzi@bigpond.com

CURRENTLY EXPORTING
- Crimson Seedless
- Red Globe
- Autumn Royal
- Long Crimson Seedless

Lenzi Fresh
Crimson Seedless
Long Crimson
Red Globe
Calmeria
Menindee Seedless
Adora (Sun World)

For further information contact
Tim & Greg Milner
Phone: +61 3 5024 5078
Mobile: Tim: +61 418 245 001
Greg: +61 418 303 090
Fax: +61 3 5024 6032
Email: milner.grapes@hotmail.com
Facebook: Milner Grapes

Murray River Organics are the largest worldwide grower of organic dried vine fruit. With 4400 acres of company land in the Sunraysia region of Victoria Murray River Organics have large scale processing capabilities and experts in the growing of fresh table grapes servicing the domestic and export markets.

For further information contact Matthew O’Brien
Telephone: +61 3 8792 8500
Email: sales@murrayriverorganics.com.au

www.murrayriverorganics.com.au
We are a highly innovative family owned and operated agricultural business which specialises in the Growing and Marketing of Tablegrape’s and Avocado’s. We have built a strong reputation over the past 30 years for producing outstanding quality fresh fruits. Due to our progressive business model, we continue to grow and develop business relationships to ensure our sustained long term success.

For further information contact Mark Gallace
Mobile: +61 4 1759 1712
Phone: +61 03 5026 3814
Email: mark@olivegrovefruits.com.au

<table>
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<tbody>
<tr>
<td>Sweet Sapphire</td>
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<td>Sweet Globe</td>
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<td>Sweet Celebration</td>
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<td>Sugar Crisp</td>
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<td>Crimson seedless</td>
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<tr>
<td>Flame Seedless</td>
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<td>Currently more on trial</td>
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Family owned & operated since 1982.

For further information contact Michael Sergi
Mobile: +61 4 2154 1886
Email: michael@sergifresh.com

<table>
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<tbody>
<tr>
<td>Crimson Seedless</td>
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<tr>
<td>Long Crimson Seedless</td>
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<tr>
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<td>Calmeria</td>
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<tr>
<td>Menindee Seedless</td>
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<tr>
<td>Adora (Sun World)</td>
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Vespucci Bros are a 3rd generation, family owned and operated table grape business, specialising in the production of high quality Crimson Seedless, Thompson Seedless and Red Globe varieties.

We have been growing and exporting our grapes to several export markets around the globe, operating a separate export registered business called Synergy Fruits.

CURRENTLY EXPORTING

- Crimson Seedless
- Red Globe
- Ralli Seedless
- Menindee Seedless
- Thompson Seedless

For further information contact Geoff Shannon

Telephone: +61 3 5021 4749
Mobile: +61 4 3006 7311
Email: geoff@sunasia.com.au
Facebook: Sunasia
Google: Sunasia
www.sunasia.com.au

CURRENTLY EXPORTING

- Crimson Seedless
- Red Globe
- Thompson Seedless

For further information contact Joe & Carmelo Vespucci

Mobile: +61 419 548 225 (Joe)
+61 408 329 381 (Carmelo)
Email: joeyveee@bigpond.net.au
Yelta Grape Exporters is located in Yelta, the earliest growing region for Table Grapes in Sunraysia. Yelta Grape Exporters possesses the ability to provide international trade partners with Sunraysia’s earliest table grapes. Further, throughout the duration of the Australian Table Grape harvest, Yelta Grape Exporters provides international receivers with a continuous supply of quality Australian Table Grapes.

Yelta Grape Exporters looks forward to providing your firm with an early and continuous supply of high quality produce. To ensure your firm is the first to receive quality Australian table grapes, contact Jennifer via WhatsApp or WeChat on +61 448 722 212.

For further information contact Jennifer Argiro (USYD B. Com)

<table>
<thead>
<tr>
<th>Mobile</th>
<th>+61 448 722 212</th>
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<tr>
<td>Email</td>
<td><a href="mailto:jennifer@yeltagrapes.com">jennifer@yeltagrapes.com</a></td>
</tr>
<tr>
<td>Facebook</td>
<td>yeltagrapeexporters</td>
</tr>
<tr>
<td>WeChat</td>
<td>+61 448 722 212</td>
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**CURRENTLY EXPORTING**

- Crimson Seedless
- Long Crimson
- Flame Seedless
- Red Globe
- Thompson Seedless
<table>
<thead>
<tr>
<th>COMPANY</th>
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<tbody>
<tr>
<td>A &amp; P Estate Grapes</td>
<td>Andrew Cramp</td>
<td>+61 4 2731 3887</td>
<td><a href="mailto:a.t.cramp@bigpond.com">a.t.cramp@bigpond.com</a></td>
</tr>
<tr>
<td>A &amp; R Panuccio</td>
<td>Anthony Panuccio</td>
<td>+61 4 2784 8758</td>
<td><a href="mailto:aandrpanuccio@bigpond.com">aandrpanuccio@bigpond.com</a></td>
</tr>
<tr>
<td>Beech’s Quality Fruit Pty Ltd</td>
<td>Tony &amp; Jenni Beech</td>
<td>+61 8 8588 2038</td>
<td><a href="mailto:beechz@hotmail.com">beechz@hotmail.com</a></td>
</tr>
<tr>
<td></td>
<td></td>
<td>+61 4 2983 0825</td>
<td></td>
</tr>
<tr>
<td>BGP International Pty Ltd</td>
<td>Patrick McGreesh</td>
<td>+61 3 9686 3300</td>
<td><a href="mailto:patrick@bgp.com.au">patrick@bgp.com.au</a></td>
</tr>
<tr>
<td>VA &amp; M Cirillo T/As North West</td>
<td>Vince Cirillo</td>
<td>+61 4 0759 8306</td>
<td><a href="mailto:vmcirillo@bigpond.com">vmcirillo@bigpond.com</a></td>
</tr>
<tr>
<td>Primary Producers</td>
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</tr>
<tr>
<td>Costa Group</td>
<td>Brian Ceresa</td>
<td>+61 3 8363 9077</td>
<td><a href="mailto:brian.ceresa@costagroup.com.au">brian.ceresa@costagroup.com.au</a></td>
</tr>
<tr>
<td>DC &amp; SE Smith</td>
<td>David Smith</td>
<td>+61 4 2782 3115</td>
<td><a href="mailto:smithvare@bigpond.com">smithvare@bigpond.com</a></td>
</tr>
<tr>
<td>Fresh Bloom</td>
<td>Firt Kran</td>
<td>+61 4 3710 8283</td>
<td><a href="mailto:Firt_selda@hotmail.com">Firt_selda@hotmail.com</a></td>
</tr>
<tr>
<td>Gervasi Farming Group</td>
<td>Anthony Gervasi</td>
<td>+61 4 2726 3260</td>
<td><a href="mailto:gervasifg@outlook.com">gervasifg@outlook.com</a></td>
</tr>
<tr>
<td>J &amp; F Lazzara &amp; Sons Pty Ltd</td>
<td>Josef lazzara</td>
<td>+61 4 3826 4295</td>
<td><a href="mailto:josef@lazzaragrapes.com.au">josef@lazzaragrapes.com.au</a></td>
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<tr>
<td>Koala Grape Producers P/L</td>
<td>Mark Zappia</td>
<td>+61 4 0856 8905 (Mark)</td>
<td><a href="mailto:koalagrapes@bigpond.com">koalagrapes@bigpond.com</a></td>
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<tr>
<td></td>
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