Why is Australia’s grape industry better?

Even our red grapes are green
Australia is widely recognised as a ‘clean and green’ producer of fruit and vegetables. As an island nation, Australia is geographically isolated from other grape producing countries and thus naturally protected from exotic pests and diseases. Working in partnership with the Department of Agriculture & Water Resources (DoAWR), the Australian table grape industry ensures access to high health planting material.

Best practices. Better grapes
Research and development are key to enhancing production information. Linkages between Australian and international researchers have ensured Australian growing techniques are well placed in the global table grape industry. Quality standardisation of growing practices is delivered through technology transfer to enable growers to produce a high quality fruit.

Being wise with water
Effective irrigation techniques result in efficient water management that is integral to sustainable horticultural production. Over 90% of Australia’s table grape plantings are drip irrigated, with less than 10% plantings under sprinkler irrigation. Growers continue to invest in best environmental practices through state and national sustainability programs and incentives.

Grape environment for growing
Quality fresh Australian grapes are produced in a pristine, clean environment and grown under environmentally friendly and socially responsible practices. The industry has adopted the Integrated Pest Management (IPM) system, employing a wide range of tactics to reduce the use of chemicals. It also gives consumers the confidence of knowing fresh Australian grapes meet international food safety standards as growers meet requirements determined by the Maximum Residue Limits (MRLs).

Major Growing Regions

Sheehan Genetics Australia Pty Ltd

“Next Generation” table grape varieties

We offer:
USA Sheehan Collection
23 varieties, bred in the US. Currently being commercialised

The Australia-bred Collection
10 varieties, bred in Australia. First vines available in 2018

For more details contact
Russell Soderlund (Program Administrator)
Email sga.russell@outlook.com
Phone 0400 117 360

Sheehangenetics.com.au

Cosmic Packaging Pty Ltd

“FOR ALL YOUR PACKAGING NEEDS”
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Cosmic Packaging Pty Ltd

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E: info@cosmicpackaging.com.au
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Aussie grapes across the globe

Australian table grape growers have earned a strong reputation as reliable suppliers of fresh sweet grapes of a high standard.

In 2016, Australian table grapes were the leading horticulture export industry with close to 115,000 tonnes and $400 million of Australian grapes exported to 52 countries around the globe. This equated to 65% of the total production.

The value of the industry continues to grow with increased demand in northern hemisphere markets from countries seeking fruit all year round. As a southern hemisphere producer, Australia is an ideal counter seasonal supplier.

Asia is the primary export region due to the close proximity to Australia. China, Hong Kong, Indonesia, Vietnam, Singapore, Malaysia and Thailand account for over 80% of Australia’s exported grapes.

Aussie grape export varieties & availability

Australia produces a considerable number of table grape varieties for the export market. These are a combination of both traditional varieties including Crimson Seedless, Thompson Seedless and Red Globe, as well as new and exciting varieties such as Cotton Candy and Sweet Sapphire.

When choosing Australian grapes you may find some green (or white) varieties with a golden yellow hue. These grapes have been left on the vine for a longer period of ripening.

Also look for the silvery white coating on red and black varieties. Although not as noticeable on green/white varieties this coating is a natural bloom that protects the fruit’s freshness. It wears away with handling and time stored.

When placing an order for Australian table grapes, importers need to provide the following information:

- **Product**
  - The grape variety (eg Crimson Seedless)
  - Size and quality
    - XXL - Biggest size
    - XL - Average size
    - L - The smaller fruit
  - Packaging option
    - Loose pack
    - 850-1,000g bunch bags in carton
    - Cardboard or Polystyrene

- **Timing**
  - Timing will be dictated by the variety and availability of grapes
  - Australia’s table grape season is November through to May. The Peak export period is from January to May.

- **Quantity**
  - 9kg carton or polystyrene (by weight)
  - 10kg carton (by weight)

- **Freight**
  - Sea freight (Shipping container)
  - Air freight (AV)
DOMESTIC ROAD TRANSPORT NETWORK DRY & PROJECT
Adelaide / Brisbane / Melbourne / Mildura
Perth / Sydney

MERBEIN TO MELBOURNE PORT - 3 TIMES A WEEK
Dry and Temperature-sensitive Containers "Cold Chain"
Management, Warehousing and AAO’s to support Imports and Exports.

HUBBED THROUGH OUR NEW FACILITY IN TULLAMARINE
Dry and Perishable, Coolrooms and Warehousing,
IATA Approved, Packing, Documentation and AAO’s.

TRISTATE HINTERLAND TO THE WORLD FOR REEFER
Dry Export and Imports, Customs Clearance, Bookings,
Documentation and AAO’s.

FOR 100 YEARS WAKEFIELD TRANSPORT HAVE CARRIED THE PRODUCTS
OF SUNRAYSIA, BOTH CHILLED AND AMBIENT, TO DOMESTIC AND INTERNATIONAL MARKETS.
ALBY’S GRAPES

A family owned and operated business which has been going for over 40 years.

Table Grape & Avocado Growers / Exporters

What separates the brand “Alby’s Grapes” from the rest is the fact that all the fruit is picked fresh, packed & shipped to order. This ensures that the customer is receiving fresh grapes that have the maximum shelf life. A fresh tasting, fantastic looking product!

For further information contact Robert Albanese

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Mobile: Robert +61 427 428 007
John +61 419 504 364
Email: albyfarm@albyfarm.com.au
robert.albyfarm@gmail.com
www.albyfarm.com.au

CURRENTLY EXPORTING
• Menindee Seedless
• Ivory Seedless
• Thompson Seedless
• Great Green Seedless
• Krisy
• Crimson Seedless
• Red Globe
• Melody Seedless

The Cirillo family have been involved with different aspects of the grape industry for four generations. The family starting out growing dried raisins until 1980, when the family transitioned into the growing of table grapes.

In the 90’s the family extended its business to the exportation of table grapes internationally. Now they are one of the leading growers and exporters in Australia. The business handles all types of fresh fruit, but still with a clear focus on table grapes.

V&P Cirillo & Sons work with a great group of loyal growers, who are export driven and share a common focus on quality. We pride ourselves on having great quality produce.

We possess all the capabilities of a large company, with the vital values that only a family operated business can offer.

For further information contact Anthony Cirillo

Telephone: +61 4 1939 1330
Mobile: Anthony +61 4 1939 1330
Jake +61 4 3457 9749
Bruno +61 4 0733 6213
Email: aquilaproduce@gmail.com

CURRENTLY EXPORTING
• Menindee Seedless
• Flame Seedless
• Ralli Seedless
• Thompson Seedless
• Midnight Seedless
• Crimson Seedless
• Red Globe
• Autumn Crisp
• Calmeria
• Autumn Royal
• Adora Seedless

ALBYFARMS PRODUCE Pty. Ltd.

The Scopelliti family has their origins in the farming district of Sunraysia, which is located in the far north-west of Victoria. Paul Scopelliti (Senior) settled in the district in the early 1950’s after migrating from Italy. He soon established himself as one of the districts most successful and profitable growers of fruit and vegetables.

Over the years, with the help of his six sons and wife, Paul Scopelliti acquired substantial land-holdings in the Sunraysia district. Since first establishment the Company has diversified its product range and offerings and expanded into more markets with more acreage. With Suppliers and distributors locally, nationally and even globally including UK, US and Asian continents as of recent times.

With investments in technology, such as effective waste management, and growth assistants such as Shade Net Coverings over crops, to deliver more fruit at a higher grade and top quality whilst contributing to the environment helping to be eco-friendly.

www.belvederefruit.com

For further information contact Paul Scopelliti

Telephone: +61 3 5024 7644
Mobile: +61 4 1739 5965
Email: paul@belvederefruit.com

CURRENTLY EXPORTING
• Red Globe
• Crimson Seedless
• Calmeria
• Thompson Seedless
• Menindee Seedless

Costa is Australia’s leading grower, packer and marketer of premium quality fresh fruit and vegetables. Known around Australia - and throughout the world - for producing red, white and black grapes of exceptional quality.

Sun World® brand proprietary varieties:
• MIDNIGHT BEAUTY® brand black seedless grapes
• AUTUMNCRISP® brand white seedless grapes
• ADORA SEEDLESS® brand black grapes

For further information contact Brian Ceresa

Telephone: +61 3 8363 9077
Mobile: +61 419 535 241
Email: brian.ceresa@costagroup.com.au
www.costagroup.com.au
FruitTree Trading Pty Ltd is an exporting and table grape producer company, which owns 250 hectares (600 acres) of table grape vineyards and a packing house in the Sunraysia region.

We are proud and passionate in growing and delivering premium quality table grapes to the world. The packing house is strategically established in close proximity to all our vineyards, which allows us to harvest and store the table grapes within a very short time.

While we do export table grapes to many countries, including Japan, Thailand, Vietnam and China, that our main strength is in the Asian market.

Our goal is providing the very best produce via a quality controlled market.

For further information contact Vincent He

Telephone: +61 3 5025 1055
Mobile: +61 4 2090 9880
Email: vinhe@fruittree trading.com

www.fruittree trading.com

As 4th generation table grape growers, with over 500 acres of successfully developed new acreage and facility expansion, Thomas and Cossy Marciano are continuing the family legacy originally built by Don Marciano in 1965.

Our objective, as Grape Innovation, is to grow quality assured table grapes to the consumer. As a company with experienced and reliable employees, we are determined to follow in the footsteps of our parents to successfully continue the growth of our empire with our distributors needs. With consistency and variety we strive to ensure our suppliers are proud to put our product and brand on their shelf. Equipment and facility upgrades enable us to meet the demands of our suppliers and consumers.

For further information contact Thomas & Cossy Marciano

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Cossy +61 427 257 379
Email: thomas@grapeinnovation.com.au
cossy@grapeinnovation.com.au

www.grapeinnovation.com.au

GrapeCo Australia a quality focused farming enterprise, vertically integrated Growing, Marketing and Logistics company. With a vast variety range we pair premium quality variety’s to key importers and retailers throughout Asia and World.

GrapeCo Australia is committed to providing premium service with all dealings and communications responded to promptly. Our premium heritage of table grape production stems back to over 50 year with 3 generations of the Caia Family carrying tradition. We have built purpose built warehouse facilities which cater for fruit precooling, palletising, on shore cold treatment facilities and large distribution cool rooms along with temperature controlled loading docks means our cold chain is superior to get the product from paddock to customer in prime condition.

For further information contact Adrian Caia

Telephone: +61 3 5048 5011
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Email: admin@grapecoaustralia.com.au
Facebook: Grape Co Australia
Instagram: grapecoaustralia

www.grapecoaustralia.com.au

Hannay Douglas Pty Ltd was founded in 1993 by Alastair Scott who is the Managing Director. Since Establishment, exports have grown from supplying N.Z to include S.E. Asia, N.E. Asia and the Middle east, which has required the selective development of our supply base to satisfy increasing export. Our “state of the art” Cold Storage and export Loading complex ensures food safety and cold chain requirements of foreign sales wholesalers and Supermarkets chains can be addressed. Best practice handling procedures are in place with HACCP, WQA and Fresh Produce Import/Export Australian Quarantine Inspection service(DDA) accreditations.

For further information contact:

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Carol Pat - Phone: +61 4 0273 0311
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Email: zacv@hannaydouglas.com.au
Email: carol@hannaydouglas.com.au
Email: dannielle@hannaydouglas.com.au

Office Phone: +61 7 3426 5600 Office Fax: +61 7 3426 5699

www.hannaydouglas.com.au

CURRENTLY EXPORTING

• Crimson Seedless
• Ralli Seedless
• Long Crimson Seedless
• Thompson Seedless
• Red Globes
• Melody Seedless
• Great Green Seedless
• Calmetia
• Autumn Royals

HANNA Y D O U GLAS
Lee McKeand Produce is one of Australia’s oldest agribusiness companies, established in the 1930s. Today they are one of Australia’s most diversified and progressive shippers of fresh fruits and vegetables to the world.

They are proud of their history and experience, but these days their reputation is more defined by their quality produce and attention to detail. Their team’s extensive product and market knowledge allows them to provide an exceptional level of service to customers in more than 30 countries around the world.

Product range shipped under Sunflower, Full Moon and Gloria brands include – grapes, oranges, mandarins, apples, pears, cherries, nectarines, plums, peaches, melons, onions and carrots.

For further information contact Peter Ingham

Telephone: +61 3 9521 1350
Mobile: +61 4 0735 0710
Email: peter@mckeandproduce.com.au
WeChat: mckeandproduce
WhatsApp: +61 4 0735 0710
www.mckeandproduce.com.au

Lucca Estate is a 3rd generation family owned table grape property in the Sunraysia Region. That produces quality table grapes for the Asia market.

We are accredited quality assurance growers.

The varieties we grow are Ralli Seedless, Crimson Seedless, Midnight Beauty and Sweet Sapphire.

Our aim is to continually grow quality export table grapes and to meet market demands.

For further information contact Vince Dimasi

Telephone: +61 3 5025 6273
Mobile: +61 4 2725 6211
Email: vcdimasi@outlook.com

Harr Oasis International is a family owned organisation, established in 1988, with a long standing reputation of excellence and incomparable service to a growing international market.

Our experience and dedicated team is committed to providing quality and creating value for both suppliers and buyers of horticultural produce.

Our suppliers are selected for quality and a commitment to the export market. They are predominately family-owned and managed operations, ensuring that their fruit is grown and packed to a high standard and consistent quality. We work with our customers to understand their product requirements and set our quality specifications with our growers.

For further information contact Alistair Brown

Telephone: +61 7 3892 5703
Mobile: +61 4 1846 4712
Email: sales@harrsmiths.com.au
www.harrsmiths.com.au

We are located in Cardross Victoria, Australia and have been growing table grapes since 1997, we have 150ac of table grapes that we export, we specialise in crimson seedless for the China market as our harvest is early in January so is attractive to China market.

It is our passion to grow table grapes and try to produce the sweetest and best colour possible for our buyers all around the world.

For further information contact Anthony Lenzi

Mobile: +61 408 134 149
Email: anthony.lenzi@bigpond.com
**Murray River Organics**

**CURRENTLY EXPORTING**
- Crimson Seedless
- Thompson Seedless
- Sun Muscat Seedless

For further information contact Matthew O’Brien
Phone: +61 3 8792 8500
Email: sales@murrayriverorganics.com.au
www.murrayriverorganics.com.au

Murray River Organics are the largest worldwide grower of organic dried vine fruit. With 4400 acres of company land in the Sunraysia region of Victoria Murray River Organics have large scale processing capabilities and experts in the growing of fresh table grapes servicing the domestic and export markets.

**Ser gi Fresh**

**CURRENTLY EXPORTING**
- Crimson Seedless
- Long Crimson Seedless
- Red Globe
- Calmeria
- Menindee Seedless
- Adora (Sun World)

Family owned & operated since 1982.

For further information contact Michael Sergi
Mobile: +61 4 2154 1886
Email: michael@sergifresh.com
www.winelist.com.au
**CURRENTLY EXPORTING**
- Crimson Seedless
- Red Globe
- Ralli Seedless
- Manindee Seedless
- Thompson Seedless

Yelta Grape Exporters is located in Yelta, the earliest growing region for Table Grapes in Sunraysia. Yelta Grape Exporters possesses the ability to provide international trade partners with Sunraysia’s earliest table grapes. Further, throughout the duration of the Australian Table Grape harvest, Yelta Grape Exporters provides international receivers with a continuous supply of quality Australian Table Grapes.

Yelta Grape Exporters looks forward to providing your firm with an early and continuous supply of high quality produce. To ensure your firm is the first to receive quality Australian table grapes, contact Jennifer via WhatsApp or WeChat on +61 448 722 212.

For further information contact Jennifer Argiro (USYD B. Com)
Mobile: +61 448 722 212
Email: jennifer@yeltagrapes.com
Facebook: yeltagrapeexporters
WeChat: +61 448 722 212

**CURRENTLY EXPORTING**
- Crimson Seedless
- Long Crimson
- Flame Seedless
- Red Globe
- Thompson Seedless

Vespucci Bros are a 3rd generation, family owned and operated table grape business, specialising in the production of high quality Crimson Seedless, Thompson Seedless and Red Globe varieties.

We have been growing and exporting our grapes to several export markets around the globe, operating a separate export registered business called Synergy Fruits.

For further information contact Joe & Carmelo Vespucci
Mobile: +61 419 548 225 (Joe)
+61 408 329 381 (Carmelo)
Email: joeyveee@bigpond.net.au

**CURRENTLY EXPORTING**
- Crimson Seedless
- Red Globe
- Thompson Seedless

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**CURRENTLY EXPORTING**
- Crimson Seedless
- Red Globe
- Ralli Seedless
- Menindee Seedless
- Thompson Seedless

www.sunasia.com.au

For further information contact Geoff Shannon
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